

INCOTERMS

All Types of Transportation

Ocean and Inland

	 EXW	or  FCA	CBT	 CIP	DAT 	DAP	 DDP	 FAS	 FOB	 CFR	CIF
Origin Warehouse	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer
Loading Goods	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer
Export	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer
Inland	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer
Terminal	Buyer is payer	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer
Load on Vessel	Buyer is payer	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Buyer is payer	Buyer is payer	Supplier is Payer	Supplier is Payer
Ocean / AirFreight	Buyer is payer	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Buyer is payer	Buyer is payer	Buyer is payer	Supplier is Payer
Insurance	Buyer is payer	Buyer is payer	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer
To Port	Buyer is payer	Buyer is payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Supplier is Payer	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer
Customs Clearance	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer	Supplier is Payer	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer
To Destination	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer	Supplier is Payer	Supplier is Payer	Buyer is payer	Buyer is payer	Buyer is payer	Buyer is payer



Supplier is Payer



Buyer is payer